

**Participation offer**  
**Second edition of the B2B travel forum Go2Balkans**  
**November 25<sup>th</sup>, 2015, Inter Expo Center - Sofia**

**1. Exhibitors**

Stands available	Stand Equipment	Price	Exhibitor badges per stand	Welcome networking cocktail per stand
6 m <sup>2</sup>	<ul style="list-style-type: none"> <li>- area carpet</li> <li>- dividing walls</li> <li>- 1 display table 50x50cm</li> <li>- 1 negotiations tables (80cm x 80 cm)</li> <li>- 2 upholstered chairs</li> <li>- 1 electric coupler</li> <li>- 2 luminous lamps</li> <li>- Standard stand sign (Company name)</li> </ul>	280 €	2	2 people
12 m <sup>2</sup>	<ul style="list-style-type: none"> <li>- area carpet</li> <li>- dividing walls</li> <li>- 1 display table 50x50cm</li> <li>- 2 negotiations tables (80cm x 80 cm)</li> <li>- 4 upholstered chairs</li> <li>- 1 electric coupler</li> <li>- 4 luminous lamps</li> <li>- Standard stand sign (Company name)</li> </ul>	460 €	3	2 people
24 m <sup>2</sup>	<ul style="list-style-type: none"> <li>- area carpet</li> <li>- dividing walls</li> <li>- 2 display tables 50x50cm</li> <li>- 4 negotiations tables (80cm x 80 cm)</li> <li>- 8 upholstered chairs</li> <li>- 2 electric coupler</li> <li>- 8 luminous lamps</li> <li>- Standard stand sign (Company name)</li> </ul>	840 €	6	4 people
36 m <sup>2</sup>	<ul style="list-style-type: none"> <li>- area carpet</li> <li>- dividing walls</li> <li>- 3 display tables 50x50cm</li> <li>- 6 negotiations tables (80cm x 80 cm)</li> <li>- 12 upholstered chairs</li> <li>- 3 electric coupler</li> <li>- 12 luminous lamps</li> <li>- Standard stand sign (Company name)</li> </ul>	1, 250 €	9	5 people

**Prices include:**

- Stand construction
- Exhibitor badges as per the stand area
- Welcome networking cocktail according to the stand area
- WiFi

**Surcharges:**

- Additional badge - 10 € per badge
- Logo for the stand sign – 20,00 – 40,00 €

## 2. Negotiations table

**Price – 230 €**

**Price includes:**

- 1 Negotiations table
- 4 upholstered chairs
- 2 Exhibitor badges
- Welcome networking cocktail for 2 participants
- WiFi

**Surcharges:**

- Additional badge - 10 € per badge

## 3. VIP Negotiations room

Conference room Rila

Set-up – Boardroom for 20 people

**Price – 120 € for 45 minutes**

**Price includes**

- Catering for up to 10 people – coffee, cream, milk, tea, honey, mineral water or soft drink, butter biscuits, chocolate cookies
- 4 Exhibitor badges
- Welcome networking cocktail for 2 people
- WiFi

**Surcharges:**

- Additional badge - 10 € per badge
- Additional catering in the conference room – 5 € per person

#### 4. Presentation

Type of presentation	Venue	Price	Badges	Welcome networking cocktail
Presentation – 30 min	Exhibition area	200 €	2	2

**\*Presentation time includes time for set up and preparation. Presentation duration – 20 min. Break between presentations – 10 min.**

#### Prices include:

- multimedia projector, sound system /1 microphone/, screen
- Exhibitor badges as per presentation type
- Welcome networking cocktail as per presentation type
- WiFi

#### Surcharges:

- Additional badge - 10 € per badge

#### 5. Visitor

**Price: 25,00 €**

#### Price Includes

- Visitor badge ensuring entrance to the exhibition, workshop and presentation area
- Welcome networking cocktail

#### 6. Early bookings discounts with 50% deposit fee:

- **Until 31.03.2015 – 30% discount**
- **Until 31.05.2015 – 20% discount**
- **Until 31.08.2015 – 10% discount**